

Process Excellence



Effective Planning for Management Teams

The Facilitators **Tactical Planning Workshop** is a structured, quality approach to developing your plans for future business success.

How can the Tactical Planning Workshop help you?

If your business is experiencing significant change, or you need to “step back” and take a fresh look at the challenges facing you, the Tactical Planning Workshop can help you. We provide a short, structured and intensive planning workshop, undertaken by your entire management team and guided by an experienced and objective business planning consultant.

Focused on your business: Unlike many other approaches, we focus on the remit of your business, particularly:

- Your specific, current business objectives
- Factors critical to achieving your goals
- Business process improvements leading to the greatest business benefits, now.

The output from the workshop is a plan that your management team is committed to and which they have the confidence and ability to carry out.

Good use of your time: We ensure that we understand and meet your business requirements. We also ensure that your managers are prepared for the workshop by providing the management understanding required to fully participate. This then culminates in the two day, intensive, workshop.

Builds the management team: Your management team creates the plan and takes responsibility for its development and implementation. By working together in this way they not only “own” and feel confident about it —they see the benefits of working together to make it happen.

Engages hearts and minds: The workshop is highly interactive. To reach consensus on goals, objectives and priorities, they will explore ideas and concerns in a stimulating and thought-provoking way, therefore ensuring their commitment to the plan and its follow-through. The conclusions are those of your team. The consultant helps you reach these in an effective and convincing manner.

